Customers Bank: cost of funds and repricing risk, June 30, 2026.

Before repricing money market and savings balances, or rolling the next twelve months of maturing CDs, what should the ALCO examine?

Customers Bank · FDIC cert #34444 · RSSD 2354985 · FFIEC Call Report, June 30, 2026

Draft illustration · reviewer approval pending. This analysis uses public Call Report data and stated, illustrative rate and attrition assumptions. Customers Bank has not commissioned, reviewed or endorsed it. Customers Bank exceeds the standard report's $10B ceiling on its reported data. This draft illustration is not an approved standard report or a purchase offer; reviewer approval remains pending. Asset size alone does not establish report eligibility.

THE QUESTION FOR ALCO

Size the repricing exposure first, then test the attrition assumptions.

CDs maturing or repricing within 12 months

$1,585.88M

44.51% of time deposits

Money market and savings balances

$6,154.68M

Q2 annualized cost of funds 3.36%

Illustrative CD rollover impact on interest expense

+$1.61M

Annual run-rate; +$0.94M in the first year

The Call Report ladder shows when CD balances mature or reprice. Only the separately reported contractual maturities measure amounts actually due within a year, and neither figure is a forecast that $1,585.88M will leave. At an illustrative 80% rollover rate, $1,268.71M renews and $317.18M must be replaced with marginal funding. The change in interest expense depends on the renewal rate, the cost of replacement funding and the rollover rate management assumes.

The money market and savings scenario reprices 25% of the reported balance. Holding the current rate gives the lowest modeled annual interest cost in the base case, but leaves more balances to be replaced at marginal cost. Matching or leading the assumed 4.00% market rate costs more under these assumptions. This is a conditional comparison, not a recommendation to Customers Bank.

Next step for management: segment CD maturities and money market balances by relationship, contract rate and channel (retail, commercial, brokered, public funds) before choosing an offer. Support the attrition assumption with account-level retention history, and obtain executable quotes for marginal funding such as FHLB advances or brokered CDs.

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1. Balance sheet and deposit mix

Balances in $ millions at the reporting date. Insured-bank Call Report data, not Customers Bancorp's consolidated financial statements.

Reported balances and quarter-over-quarter change

Measure	March 31	June 30	Change	Change %
Total assets	$25,862.38M	$26,503.55M	+$641.17M	+2.48%
Domestic deposits	$21,707.14M	$21,876.34M	+$169.21M	+0.78%
Money market and other savings	$6,353.33M	$6,154.68M	−$198.66M	−3.13%
Time deposits (CDs)	$3,420.26M	$3,562.66M	+$142.40M	+4.16%

Domestic deposits by product, period end

Product	Balance	% of deposits	Call Report item
Demand deposits (interest-bearing and noninterest-bearing)	$12,159.01M	55.58%	RCON2210
Other transaction accounts, excluding demand	$0.00M	0.00%	RCON2215 − RCON2210
Money market deposit accounts	$4,592.85M	20.99%	RCON6810
Other savings deposits	$1,561.82M	7.14%	RCON0352
Time deposits of $250,000 or less	$2,362.09M	10.80%	RCON6648 + RCONJ473
Time deposits of more than $250,000	$1,200.57M	5.49%	RCONJ474
Total domestic deposits	$21,876.34M	100.00%	RCON2200

> Demand does not mean noninterest-bearing.
> The product categories sum to $1,000 more than reported total domestic deposits, a rounding difference in the Call Report's $ thousands. The total row shows the reported figure; the difference is disclosed, not adjusted.

Total demand deposits of $12,159.01M include both interest-bearing and noninterest-bearing accounts. Schedule RC separately reports $7,051.36M of noninterest-bearing and $14,824.98M of interest-bearing domestic deposits, totaling $21,876.34M. The two classifications overlap, so they are not added to the product table. Items: RCON6631 and RCON6636.

Other transaction accounts (RCON2215 less RCON2210) are zero: all transaction balances are reported as demand deposits. That does not mean the bank has no interest-bearing checking. Average interest-bearing transaction accounts were $5,074.73M in Q2. They are not repriced here because period-end Call Report items do not identify a comparable interest-bearing balance.

2. Cost of funds: interest expense reconciled to the Call Report

These are the bank's realized portfolio costs for April–June 2026, not posted rates or APYs. For each product: **(June YTD interest expense − March YTD interest expense) × 4 ÷ Q2 average balance.**

Q2 interest expense and annualized cost of funds by product ($ millions)

Product	YTD interest expense, Mar 31	YTD interest expense, Jun 30	Q2 interest expense	Q2 average balance	Annualized cost of funds
Interest-bearing transaction accounts	$41.67M	$84.26M	$42.59M	$5,074.73M	3.36%
Savings deposits (money market and other savings)	$48.62M	$101.12M	$52.50M	$6,249.50M	3.36%
Time deposits of $250,000 or less	$24.40M	$48.67M	$24.27M	$2,323.10M	4.18%
Time deposits of more than $250,000	$11.48M	$22.61M	$11.13M	$1,115.62M	3.99%

Money market and savings: ($101.12M − $48.62M) × 4 ÷ $6,249.50M = 3.36%. The scenarios below use this cost rounded to six decimal places (3.3603%); the table shows the unrounded ratio.

Cost of funds uses Q2 average balances, while the scenarios apply a stated share of period-end balances. No year-to-date fallback is used.

3. CD maturity and repricing ladder

Remaining maturity or next repricing date at June 30, 2026 ($ millions)

Maturity or repricing	CDs ≤ $250,000	CDs > $250,000	Total	% of time deposits

Maturity or repricing	CDs ≤ $250,000	CDs > $250,000	Total	% of time deposits
3 months or less	$174.44M	$456.31M	$630.75M	17.70%
Over 3 months through 12 months	$325.52M	$629.62M	$955.14M	26.81%
Over 1 year through 3 years	$1,162.34M	$114.65M	$1,276.99M	35.84%
Over 3 years	$699.79M	$0.00M	$699.79M	19.64%

$1,585.88M of CDs mature or reprice within twelve months: $499.95M of balances up to $250,000 and $1,085.93M above $250,000. That equals 7.25% of domestic deposits. Balances above $250,000 account for 68.47% of the 12-month exposure, so their renewal pricing is the larger driver in this illustration.
Contractual maturities within one year are reported separately: $1,585.88M (RCONHK11 + RCONK222). Floating-rate CDs can reprice without maturing, so the rollover scenario below treats the full 12-month window as an assumed exposure. The size tiers describe account size; they do not establish FDIC insurance coverage, depositor concentration or attrition. Call Report buckets do not disclose account-level maturity dates or contract rates.

4. Peer comparison

Peer group: FDIC-insured banks with total assets of $10B to below $50B at June 30, 2026, excluding Customers Bank: 111 institutions, 98 with complete Call Report inputs for this analysis, and 98 with a usable money market and savings cost. The unweighted median cost is 2.04%; Customers Bank's is 132.4 basis points higher.
A higher cost of funds does not by itself indicate overpayment: business mix, deposit channels, relationship depth and liquidity needs differ, and these are size peers, not local rate competitors. All figures are June 2026 Call Report data.

Eight closest peers by total assets (illustrative)

Bank	Total assets	Money market and savings	Cost of funds	Time deposits
Renasant Bank	$26,986.73M	$7,062.34M	0.81%	$3,841.35M
First Interstate Bank	$25,794.97M	$7,870.14M	1.68%	$2,165.10M
Ameriprise Bank Fsb	$25,480.88M	$23,107.21M	0.22%	$6.23M
Wafd Bank	$27,577.40M	$4,931.77M	1.70%	$8,172.52M
Wesbanco Bank Inc	$27,745.99M	$8,286.36M	2.18%	$2,633.27M
Rockland Trust Co	$24,968.84M	$15,778.43M	1.03%	$3,249.48M
Arvest Bank	$28,053.17M	$17,724.12M	1.00%	$3,040.52M

Bank	Total assets	Money market and savings	Cost of funds	Time deposits
Simmons Bank	$24,732.69M	$6,758.12M	2.12%	$4,244.65M

The median is calculated across all 98 qualifying peers, not only the eight shown. The full peer list (FDIC certificate numbers) is in the CSV download.

5. Savings repricing scenario

Illustration only: reprice 25% of money market and savings balances ($1,538.67M). Compare the current 3.36% cost of funds with an assumed 4.00% market rate, and with a rate 25 bp above market. Assumptions: marginal funding cost of 4.75%, baseline attrition of 5%, and 15 percentage points of additional attrition for each 100 bp the rate paid sits below market. Competitor rates and attrition sensitivity are assumed, not observed.

Annual funding cost of the repriced balance ($ millions)

Option	Rate paid	Assumed attrition	Balance replaced	Annual interest cost	Versus holding rate
Hold current rate	3.36%	14.60%	$224.58M	$54.82M	+$0.00M
Match market rate	4.00%	5.00%	$76.93M	$62.12M	+$7.30M
Lead market by 25 bp	4.25%	1.25%	$19.23M	$65.49M	+$10.66M

Interpretation: matching the market rate reduces modeled attrition by $147.64M but raises annual interest cost by $7.30M. Breakeven would require retaining 158.25% of the repriced balance, which is not possible, so under these assumptions repricing to market does not pay for itself. This is not evidence of actual depositor behavior.
Method: attrition = baseline + sensitivity × (market rate − rate paid) ÷ 1 percentage point, bounded between 0% and 100%. Annual interest cost = retained balance × rate paid + replaced balance × marginal funding rate. The rate modeled is never set below the current cost; equal costs tie for lowest.

Sensitivity: attrition and marginal funding cost, same balance and 4.00% market rate ($ millions)

Added attrition per 100 bp below market	Marginal funding rate	Lowest-cost option	Hold	Match	Lead
0.00%	4.00%	Hold current rate	$52.20M	$61.55M	$65.20M
0.00%	4.75%	Hold current rate	$52.77M	$62.12M	$65.78M
0.00%	5.50%	Hold current rate	$53.35M	$62.70M	$66.36M
15.00%	4.00%	Hold current rate	$53.14M	$61.55M	$65.35M

Added attrition per 100 bp below market	Marginal funding rate	Lowest-cost option	Hold	Match	Lead
15.00%	4.75%	Hold current rate	$54.82M	$62.12M	$65.49M
15.00%	5.50%	Hold current rate	$56.51M	$62.70M	$65.63M
35.00%	4.00%	Hold current rate	$54.40M	$61.55M	$65.39M
35.00%	4.75%	Hold current rate	$57.56M	$62.12M	$65.39M
35.00%	5.50%	Hold current rate	$60.72M	$62.70M	$65.39M
60.00%	4.00%	Hold current rate	$55.97M	$61.55M	$65.39M
60.00%	4.75%	Hold current rate	$60.98M	$62.12M	$65.39M
60.00%	5.50%	Match market rate	$65.99M	$62.70M	$65.39M

The table stress-tests the base case; it does not recommend the lowest-cost cell. At a 4.75% marginal funding rate, matching beats holding only if attrition rises by more than about 68.36% per 100 bp of rate gap.

Open the savings pricing tool with these assumptions →

The tool builds marginal funding cost from a dated Fed funds reference plus your spread. Enter a spread that gives 4.75% to match this example; the downloads preserve the exact figures.

6. CD rollover: the cost of replacing the 12-month exposure, by account size

Assume the CD balances that mature or reprice within twelve months must be renewed or replaced. Floating-rate repricing alone does not imply rollover risk or attrition. Each size tier is costed against its own current cost of funds: the retained share renews at the assumed renewal rate and the remainder is replaced at the assumed marginal funding rate. Positive figures raise interest expense; negative figures lower it relative to the current tier cost.

Rollover scenarios on the 12-month CD exposure ($ millions)

Scenario	Renewal rate	Replacement rate	Rollover rate	Balance replaced	Annual run-rate change in interest expense	First-year change
Lower renewal rates	3.50%	4.00%	90.00%	$158.59M	−$7.91M	−$4.52M
Illustrative base	4.00%	4.75%	80.00%	$317.18M	+$1.61M	+$0.94M
Higher replacement cost	4.50%	6.00%	60.00%	$634.35M	+$16.67M	+$9.59M

Base case: CDs up to $250,000 −$0.14M, plus CDs above $250,000 +$1.75M, equals +$1.61M annual run-rate change in interest expense. The first-year impact is +$0.94M, assuming each bucket reprices at its midpoint (1.5 months for the ≤3-month bucket, 7.5 months for the 3–12-month bucket).
For each tier, annual change in interest expense = exposure × [rollover rate × (renewal rate − current cost) + (1 − rollover rate) × (replacement rate − current cost)]. First-year weights are 87.5% and 37.5% of a year for the two buckets. The analysis excludes asset yields, hedges, fees, collateral costs, balance growth and later maturities; it is not a net interest income (NII) forecast.

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7. From public data to a bank-specific analysis

Treasury: replace the illustrative 4.00% and 4.75% rates with executable quotes matched by maturity, fees and collateral.

Deposit team: segment balances by relationship, brokered and rate-sensitive customers, and support the attrition assumption with account-level retention history.

ALCO analyst: reconcile internal balances and contractual maturities to the Call Report, and roll forward for activity since June 30.

Reviewer: reproduce the interest-expense bridge and scenarios, check sources, sign off on the exact version and record limitations.

Decision owner: record the chosen action, constraints and next review date; revisit when new filings, quotes or assumptions arrive.

This draft illustrates the analysis and assumptions, not a completed review. Standard reports in the Professional plan are machine-verified and are not individually reviewed. Eligibility depends on the bank and the required inputs.

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8. Sources, downloads and review status

Source: FFIEC Call Reports (Schedules RC, RC-E, RI and RC-K), March 31 and June 30, 2026. The data file lists every source item, formula, assumption and the full peer list; amounts there are in $ thousands and the tables above convert to $ millions.

March 31, 2026 FFIEC Call Report bulk data · retrieved 2026-08-22 · file checksum (SHA-256): `5283aff27e89456df2f4f670cdecb92122ae49d23f93148c462881170585aa72`

June 30, 2026 FFIEC Call Report bulk data · retrieved 2026-09-02 · file checksum (SHA-256): `5d658c0b41aa2ec8a5de66663d84946db23f57fb85b67cfb79a91692016fecfb`

FFIEC Call Report form: demand deposits include interest-bearing accounts

Limitations

Data are as of the June 30, 2026 Call Report; they are not current balances or rates.

Demand deposits include interest-bearing demand accounts. Interest-bearing transaction accounts are not repriced here because the Call Report does not report a comparable period-end balance.

Money market, savings and CD totals may combine retail, commercial and brokered balances and different rate tiers; public totals say nothing about depositor behavior.

The CD ladder combines remaining maturity for fixed-rate CDs with the next repricing date for floating-rate CDs. Contractual maturities within one year come from items HK11 and K222. Rollover scenarios assume the whole 12-month exposure must be renewed or replaced; they do not describe observed withdrawals or guaranteed renewals, and the $250,000 size split does not establish deposit insurance coverage.

Scenarios use period-end balances; cost of funds uses Q2 average balances.

CD costs are a Q2 average for each size tier; contract rates by maturity bucket are not reported.

Run-rate is the full-year change in interest expense once repricing is complete; the first-year figure assumes each bucket reprices at its midpoint. Neither is a net interest income (NII) forecast.

Peer comparisons use the same period and definitions; no trend in peer ranking and no cause for any difference is inferred.

No customer engagement, endorsement, realized savings or non-public bank data is implied.

The named reviewer's sign-off on this exact version, and a check of the published files, are required before release.

Prepared 2026-10-02 · reviewer approval pending · no realized savings, bank endorsement or paid engagement claimed. Draft public-data illustration only; review remains pending and this page is kept out of search indexes.